

## THE AUTHORITY ON BEING A WASHINGTONIAN

Our brand needs no introduction for those that live in the Washington region. Since 1965, the magazine has dominated local newsstands as the most trusted source to living, working, and thriving in the area.

Millions of residents and visitors regularly engage with us in print, online, via social media, at events, and more, thanks to buzz-worthy features and experiences, awardwinning editorial content, and a deep knowledge of the nation's capital and its surrounding suburbs.

# **AUDIENCE SNAPSHOT**

With an audited distribution of 92,022 copies, Washingtonian reaches 368,000+ readers every month that spend an average **1.1 hours** with each issue.



**INCOME:** \$337,500 \$250.000+: 32.8%

**AVERAGE** 

\$100,000+: 77.9% \$75.000+: 87.1%

**AVERAGE** HOME **VALUE:** \$897,700

\$1 Million+: 28.6% \$750,000+: 51.4%

## **AVERAGE** HOUSEHOLD **NET WORTH: \$2.157 Million**

\$2 Million+: 33.9% \$1 Million+: 55.5%

# STRATEGICALLY POSITION YOURSELF IN PRINT



Washingtonian's opportunities range from brand advertising, native storytelling, professional profiles, high impact placements, and more.



**Brand Advertising** See edit calendar for monthly issue topics and special sections.



Native Content Your brand's input is weaved seamlessly into relevant advertorial features.



**Professional Profiles** Spotlight your business in highly coveted expert guides referenced by readers.



**High Impact** Gatefolds, inserts, blow-in cards, and more.

## PRINT ADVERTISING Rates & Specs

## **Full Color**

Ad Size	Inches	Picas
Full Page	7 x 10	42p6 x 60
Full Page w/Bleed	8.5 x 11.125	51 x 66p9
2/3 Page	4.625 x 10	28 x 60
1/2 Page Vertical	4.625 x 7.375	28 x 45
1/2 Page Horizontal	7 x 4.875	42p6 x 29p6
1/3 Page Vertical	2.25 x 10	13p6 x 60
1/3 Page Square	4.625 x 4.875	28 x 29p6
1/6 Page Vertical	2.25 x 4.875	13p6 x 29p6
1/6 Page Horizontal	4.625 x 2.375	28 x 14p6

## Covers

### Placement

Inside Cover or Inside Back Cover

**Back Cover** 

\*Cover placements should be produced using the full page ad specs listed above

Advertising submission guidelines can be viewed at: washingtonian.com/advertising-file-submission-guidelines



Special advertising rates are available upon request for monthly magazine sections (including Real Estate, Marketplace, Home, Taste, Life, Health, Travel & Style), and for advertorials, professional profiles, and more.

E-mail completed advertising files to your sales representative or to readyads@washingtonian.com

Please contact 202-296-1246 or e-mail adinfo@washingtonian.com for more information or with any questions.

# BRAND LOYALTY + SOCIAL MEDIA INFLUENCE

**2,500,000** Average monthly pageviews

**2,140,000** Average monthly unique visitors to Washingtonian.com

**39** Median age

65%

Traffic to Washingtonian.com from mobile and tablet devices.

**\$185,000** Average household income

Sources: 2023 Google Analytics and 2022 Washingtonian.com Reader Survey

# *Washingtonian's* digital and social media platforms offer:

- A trusted source
- High engagement
- Sought-after content
- Loyal users and followers



The magazine's digital reach goes beyond just the website. *Washingtonian* is everywhere its audience is, and your business can be too.





31K+

TikTok Followers





Please inquire with your sales representative regarding sponsored post opportunities on *Washingtonian's* Instagram, Facebook, Twitter, and TikTok feeds.

# **LET'S GET DIGITAL**

Washingtonian.com is the region's premier lifestyle destination that helps area residents and visitors alike make the most out of their time in the nation's capital and beyond. New content is posted each day, covering local & national news stories, advice on things to do, restaurant reviews, health & fitness recommendations, directories of professional service providers, and more. *Washingtonian*'s website is designed for optimal user experience on a desktop, tablet, and mobile device.

## We've got our readers covered. Our editors share their expertise on the following topics:

#### Food

Washingtonian's food reporters and critics will keep you satisfied with the latest restaurant openings, food trends, and best things to eat.

#### Things to Do

Plan your week by perusing staff recommendations for entertainment, nightlife, theater performances, music shows, and more.

#### **News & Politics**

*Washingtonian* provides information on politics, newsmakers, and the media to stories about sports, transportation, and the region's tech scene.

#### Shopping

Look to Washingtonian for insight on how to shop smarter, dress chic, and save money.

#### Health

*Washingtonian* is the region's go-to resource for tips on how to stay fit, eat healthy, and live smart.

#### Travel

Plan your day trips to easy escapes from the region, as well as far-reaching destinations for any occasion using *Washingtonian*'s travel guides.

#### Weddings

Real wedding inspiration, trends, and a recommended vendor guide to help plan the perfect occasion.

#### **Real Estate**

Take a peek inside some of *Washington's* most desired listings.

#### Home & Style

Learn to get the most out of your current space.

#### **Events Calendar**

A searchable calendar of DC-area events (concerts, shows, festivals, and more) hand-picked by *Washingtonian* editors.

#### **Neighborhood Guide**

A launching point for you to explore and get to know DC's neighborhoods better.

#### **Visitors' Guide**

A comprehensive insider's guide that offers visitors and residents alike unique insight into our nation's capital.

## SEARCHABLE DATABASES

Need help navigating your choices in the area? Washingtonian.com's searchable databases give you vetted options when it comes to finding one of the following:

W	Dentists
$\mathbf{v}$	Doctors
	Events calendar
\$	Financial advisers
÷	Health experts
ア	Home resources
	Industry leaders
শ্রু	Lawyers
	Luxury rentals
İ	Mortgage professionals
	Pet care
<b>F</b>	Private schools
俞	Real estate agents
$\times$	Restaurants
Ø	Wedding vendors

Prominently display your business within one of the above databases. Ask your sales representative for more details.

## **BE SEEN ONLINE AT ANY TIME**

## Website Banner Ads & Section Sponsorships

Customize banner ad placements to maximize return on investment. Appeal to a broad audience by threading ads throughout the entire website. Or target your preferred niche (foodies, eventgoers, affluent homeowners and more) by surrounding the content they crave.

SECTION	BANNER AD IMPRESSIONS*
RUN-OF-SITE	Amount determined by advertiser
CONTENT TARGETED	Amount determined by advertiser
GEO-TARGETED	Amount determined by advertiser
FOOD	1,200,000/month
NEWS	1,100,000/month
THINGS TO DO	700,000/month
TRAVEL	250,000/month
HEALTH	185,000/month
<b>DESIGN &amp; HOME</b>	115,000/month
SHOPPING	100,000/month
WEDDINGS	80,000/month
TOP DOCTORS	225,000/month
100 VERY BEST RESTAURANTS	170,000/month
HOMEPAGE	70,000/week

#### WASHINGTONIAN WASHINGTONIAN = Q



**MOBILE VIEW:** 

Days in Washington, DC We've got the perfect itinerary

ready to go. WRITTEN BY AMY MOELLER S





320 x 50

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**DESKTOP VIEW:** 

AD	SIZE
Billboard	970 x 250
Super Leaderboard	970 x 90
Half Page	300 x 600
High-Impact In-Article	600 x 300
Medium Rectangle	300 x 250
Mobile Leaderboard	320 x 50

### **SPECS**

- Jpeg, gif, png, HTML5, and third party tags accepted
- Files must be less than 1 MB
- Include hyperlink

\*Submit all materials at least 3 business days before scheduled run.

\*Estimated based on average traffic. Actual amount of impressions may vary. \*CPM = cost per thousand impressions

# **STAND OUT BY BLENDING IN**

WASHINGTONIAN

## **Sponsored Content Post**



We Gave All the DC-Area Tattes Nicknames as a Public Service Move over, Safeway nicknames! ATTE 1 3 HOURS AGO



Amelia Earhart's Long-Lost Car Will Soon Be on Display in DC The aviator's 1937 Cord 812 Phaeton convertible is part of this year's "Cars at the Capital" exhibit NATIONAL MALL, AMELIA EARHART, CARS AT THE CAPITAL



**Cherry Blossoms are in Peak Bloom** at the Waldorf Astoria



#### NEWS & POLITICS

What to Know About Tomorrow Night's Super Blue Moon-and How to See Forget "once in a blue moon." Try "once in a super blu which is set to rise this Wednesday SUPERMOON | & HOURS AGO

Sponsored content appears on Washingtonian.com within the editorial feed on the website. Advertisers set their own messaging by providing all text and photos for the article (a Washingtonian writer is available to assist upon request). The post—which will have the look and feel of an editorial article-will be marked as sponsored, live in a set spot on the homepage or section opener for a week per post, and will also be promoted via traffic drivers throughout the website.



September 2023:

SUBSCRIBE

## **SPECS**

## ARTICLE

- Supplied article text
- Headline
- Links
- Up to four images (featured image must be 1024x576 pixels in size) or YouTube or Vimeo link

### SOCIAL MEDIA

- Engaging teaser for Facebook post
- Up to 140 characters for X post
- Any Facebook, X, and Instagram account handles to tag

The article link-marked as #sponsored—will also be shared on Washingtonian's Facebook, X, and Instagram Story feeds.



TWEET | F SHARE The cherry blossoms may have already fallen from the Tidal Basin's trees, but visitors still have the chance to enjoy the season. Waldorf Astoria Washington DC is in full cherry blossom mode until the end of May with a magnificent springtime display inspired by the

city's famous blooms. The large central cherry blossom tree sparkling with elegant chandeliers provides the perfect instagrammable moment. Cherry blossom canopies arching over various seating areas make guests feel as if they are enjoying a luxurious cnic under their own private tree. In the evening, the twinkling lights on the trees create a magical ambiance for dinner or light bites and cocktails at the bar.

## INFLUENCE THE INBOXES

Newsletter sponsorships allow you to deliver your message or special offer directly to the inboxes of Washingtonian readers. Be strategically positioned and co-branded with the latest Washingtonian.com content. Advertisements are booked on a first-come, first-served space basis by date.

#### **Best Stories of the Week**

A roundup of the best stories of the week featured on *Washingtonian.com*. **Distribution**: Saturday **Subscribers**: 140,000

#### Things to Do

The can't-miss events and activities in the Washington area. **Distribution:** Monday, Thursday **Subscribers:** 130,000

#### Food

Food, beverage, and restaurant news and reviews. **Distribution:** Wednesday **Subscribers:** 130,000

#### **Travel**

Learn about great destinations for both quick weekend trips and longer vacations. **Distribution:** Monday **Subscribers:** 30,000

#### Weddings

Everything you need to know about getting married in Washington. **Distribution:** Tuesday **Subscribers:** 8,000

#### Health

A weekly roundup of our best news and reports on health and fitness. **Distribution:** Tuesday **Subscribers:** 105,000

#### **Real Estate & Home**

A peek inside the region's best real estate listings and interior-design projects. **Distribution:** Friday **Subscribers:** 40,000

#### **Best Brunches**

The best weekend brunches to go to around Washington, selected by our food editors. **Distribution:** Friday **Subscribers:** 130,000



Want to take charge of your own space? Send a Dedicated E-Mail to *Washingtonian*'s full list of **180,000 opt-in recipients**, and own the entire message on **any available day**.

Food The Best Ice Cream Around DC



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#### Good afternoon!

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#### **Newsletter Specs**

- 300x250 jpeg
- 35 character headline (max)
- 40 words of text (max)
- Call-to-action button text (1-3 words max)
- Hyperlink(s)



#### Dedicated E-Mail Specs

- 600x1,000 pixels
- Files accepted: jpeg, png, HTML or gif
- Files must be less than 1MB
- Subject line
- Hyperlink(s)

\* Submit all materials at least 3 business days before scheduled run.

## **WASHINGTONIAN EVENTS**

### **Sponsorships**

Washingtonian produces more than 25 events a year, spanning private, invite-only, and ticketed public events. These events—featuring unique experiences and thought-provoking content—provide opportunities to showcase your organization's brand and message to a premier audience. All event sponsors and partners receive impactful exposure through complementary marketing plans that include print, digital, and social media promotion.

## **Experiential Gatherings**

Washingtonian delivers engaging and entertaining events to the DMV area. The magazine partners with local businesses and organizations, and provides unique activations on-site to create exclusive experiences for the community to come together, and socialize, network, and enjoy.

### **Exclusive Award Presentations**

Washingtonian highlights the region's top contributors in professional fields, such as law, medicine, technology, real estate, and more. These invite-only cocktail parties—hosted at the region's leading venues— provide access and visibility to the area's greatest industry leaders and influencers.

## **Thought Leadership Content**

Washingtonian works closely with brands to create custom panels and roundtable discussions about relevant and cutting-edge topics and ideas. These thought-provoking conversations allow brands to present their voice and expertise directly to a cultivated audience.

### **Custom Opportunities**

Interested in producing a unique and tailored experience showcasing your brand? *Washingtonian's* team will partner with you to create a customized event that will bring your vision to life.



## **EVENT CALENDAR**

### JANUARY

#### Washingtonians of the Year JANUARY 10, 2024 200 GUESTS | INVITE ONLY

Washingtonian hosts a luncheon to honor the local heroes who make the region a better place to live.

### **APRIL**

#### Washington Women in Journalism Awards APRIL 25, 2024 400 GUESTS | INVITE ONLY

Washingtonian and Story Partners host an intimate cocktail reception to kick off the White House Correspondents' Association Dinner festivities that honors four outstanding female journalists.

#### MAY 500 Most Influential Reception MAY 2024 400 GUESTS | INVITE ONLY

Washingtonian will celebrate the 500 most influential people in Washington, a dynamic list of experts and advocates impacting the region's current policy debates.

#### Sips & Spritz MAY 2024 350 GUESTS | TICKETED

Washingtonian presents "Sips & Spritz," a vibrant evening of refreshing cocktails, entertainment, and dancing.

### JULY

#### **Best of Washington** JULY 2024 2,000 GUESTS | TICKETED

Guests will sip, celebrate and sample bites from more than 65 of *Washingtonian's* top rated and 100 Very Best Restaurants. The magazine will also host a private Publisher's Party during the event that allows sponsors to entertain clients and access the top influencers in Washington.

### AUGUST Top Real Estate Agents Reception AUGUST 2024

400 GUESTS | INVITE ONLY

Washingtonian celebrates its 2024 Best Real Estate Agents and Top Producers in Maryland, Virginia, and Washington, DC.

#### SEPTEMBER Style Setters Reception SEPTEMBER 2024

150 GUESTS | INVITE ONLY

Washingtonian hosts a reception to showcase the area's most stylish trendsetters.

#### **Tech Titans Reception** SEPTEMBER 2024 250 GUESTS | INVITE ONLY

*Washingtonian's* reception honors the technology leaders in the DMV named to the 2024 Tech Titans list.

## OCTOBER

#### **Fall Festival** OCTOBER 2024 400 GUESTS | TICKETED

This outdoor extravaganza blends the familiar charm of *Washingtonian's* signature events with the excitement of the fall season, including dishes from local eateries, creative cocktails, and engaging activities.

## NOVEMBER

#### **Top Doctors Reception** NOVEMBER 2024 400 GUESTS | INVITE ONLY

Washingtonian honors its 2024 Top Doctors at a reception where medical professionals can mingle.

#### Whiskey & Fine Spirits Festival NOVEMBER 2024 400 GUESTS | TICKETED

The annual Washingtonian Whiskey & Fine Spirits Festival will feature more than 25 brands of spirits from across the country and a delectable fare of mouthwatering bites for attendees to sample throughout the evening.

## DECEMBER

#### **Top Lawyers Reception** DECEMBER 2024 200 GUESTS | INVITE ONLY

Washingtonian's reception celebrates the area's top legal talent named to the magazine's Top Lawyers list.







